Project Manager, Grazing & Livestock Systems Position Description  
*Ecosystem Services Market Consortium (ESMC) / Ecosystem Services Market Research Consortium (ESMRC)*

**Location:** Flexible/Remote  
**Position Term:** Full Time  

**About Us:** ESMC/ESMRC is a pioneering non-profit, member-based ecosystem services market program. Our pre-competitive consortium is dedicated to scaling regenerative agricultural systems via voluntary, market-based mechanisms. Our groundbreaking Eco-Harvest program, backed by our advanced measurement, monitoring, reporting, and verification (MMRV) platform, engages a diverse array of agricultural supply chain and value chain partners to create annual improvements to their ecological supply chain footprints. The Eco-Harvest program generates quantified and verified outcomes for carbon sequestration, reduced greenhouse gas emissions, and increased water quality from improved agricultural production systems. We are pilot testing supply chain biodiversity outcomes as well. These efforts meet the needs of corporations and supply chain partners with commitments and objectives such as Net Zero targets, SBTi, SBTN, and the United Nations Sustainable Development (UN SDG) 2030 goals.

**Job Summary:** ESMC seeks an experienced **Project Manager, Grazing & Livestock Systems** to join our dynamic team. The role will be instrumental in leading grazing & livestock projects with project partners, supporting ESMC’s grazinglands technical working group with members, and continuing to develop and refine ESMC’s livestock systems programming and projects. The position will implement and lead livestock system innovation work with partners and collaborators, support ongoing and future pilot projects, and help refine livestock programming to achieve market readiness for future market program projects. The role will work collaboratively as part of the larger ESMC/ESMRC team and with ESMC/ESMRC members and stakeholders and will serve to help accomplish ESMC’s broader mission and vision.

**Key Responsibilities**  
The successful candidate will:

- **Lead ESMC pilot projects focused on grazing lands and livestock systems, with the intent to ensure market readiness of these systems in the ESMC Eco-Harvest market program.**:
  - Serve on the ESMC/ESMRC Project Manager team to lead and oversee project planning, coordination, implementation and tracking of grassland, rangeland and livestock management system projects.
  - Work collaboratively with the ESMC/ESMRC team and partners to facilitate effective project management of pilot projects, including start-to-finish project planning, development, launch, coordination and oversight of pilot projects in a consistent and documented manner, including tracking of successes, challenges and lessons learned to inform ongoing systems refinement.
  - Support development of grazing and livestock project frameworks and process documentation to streamline future project implementation that is consistent and...
• Ensure market project readiness is achieved via pilot projects.

**Support ESMRC Grazinglands Technical Working Group:**

- Lead the ESMRC Technical Working Group (TWG) focused on development of Scope 3/supply chain market programming in grassland and grazingland livestock systems; the group consists of ESMC staff, technical contractors and ESMC members.
- Ensure the Grazinglands TWG is achieving progress towards market program readiness for livestock production systems. This will require technical expertise in these production systems to:
  - inform and engage internal and external project partners, including process modeling contractors;
  - ensure practice change documentation and requirements are consistent with modeling and quantification processes and procedures;
  - Clearly document data parameters needed for modeling and quantification for eligible practice changes; and
  - Develop clear data collection protocols and training programs for project implementation partners who interface with farmers and ranchers in livestock projects.
- Ensure alignment between grazingland pilot projects and TWG objectives to ensure programming needs are met and market program readiness needs are systematically achieved.

**Additional Responsibilities:**

- Work with the ESMC/ESMRC teams to aid in accomplishing goals and objectives of grants, including a current R&D grant from the Foundation for Food and Agriculture Research (FFAR). This may include variable assignments as necessary to lead, plan, implement and/or assist with pilot projects and to maintain documentation to track and report all ESMC/ESMRC project deliverables and technical reports.
- Assume additional roles and responsibilities as necessary to achieve the success of ESMC/ESMRC pilot projects and the development of market-ready projects.

**Required Skills & Experience:**

- Undergraduate degrees in agronomy, soil science, environmental science or area relevant to agricultural sector operations, ecosystem services, and natural resources management
- Strong agricultural experience related to on-farm, supply chain, land use change, carbon/greenhouse gas emissions and mitigation options for livestock systems
- 3-5 years work experience in grazing lands, livestock systems and/or project development and management in the agricultural sector. Particular experience relevant to environmental, ecological and/or carbon markets as related to grazing lands, rangelands and livestock is highly desired.
- Demonstrated high productivity, efficiency, and self-starter skills and attitude
• Prior experience in a start-up or entrepreneurial organization or role
• Demonstrated excellent written and communication skills

Our Offer:
• Competitive compensation and benefits.
• Opportunities for professional development and growth.
• The chance to make a meaningful impact by contributing to environmental sustainability in agriculture.
• Flexible work arrangements and paid time off.

ESMC/ESMRC is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

How to Apply: Please submit your resume, cover letter, salary requirements, two professional references and a writing sample to info@ecosystemservicesmarket.org. Incomplete applications without all these elements will not be considered.

Closing Date: Position posting will remain open until filled. Applicants will be considered on a rolling basis.

For More Information: www.ecosystemservicesmarket.org

Reporting and Supervision:
• The role will report to the ESMC/ESMRC Chief Operations Officer.

Expectations for Travel:
• Occasional travel to team in-person meetings, conferences, workshops or trainings is expected, likely on average 2-4 times per year.