



## ESMC/ESMRC Ecosystem Services Market Project Manager (Regenerative Agriculture) Position Description

**Position Location:** Remote

**Position Term:** Full Time

**Start Date:** January 1, 2024

**Required for Consideration:** Interested applicants should send a tailored cover letter and resume, along with annual compensation requirements and possible start date to [info@ecosystemservicesmarket.org](mailto:info@ecosystemservicesmarket.org)

**Position Posting Close Date:** Position posting will remain open until filled. Applicants will be considered on a rolling basis.

### **ABOUT US:**

ESMC/ESMRC is a pioneering non-profit, member-based consortium dedicated to promoting and quantifying on-farm environmental benefits achieved through the transition to regenerative agricultural systems. Our groundbreaking Eco-Harvest program, backed by our advanced measurement, reporting, and verification (MRV) platform, collaborates with a diverse array of agricultural and value chain partners. Our focus areas include carbon sequestration, reducing greenhouse gas emissions, water conservation, and promoting biodiversity. These efforts contribute to global objectives such as Net Zero targets, SBTi, SBTn, and the SDG2030 goals.

### **JOB SUMMARY:**

As a Project Manager, you will manage regenerative agriculture projects that deliver ecosystem service credits to ag supply chain partners. You will join a dynamic team working at the intersection of sustainability, ecosystem service markets and agriculture. You will serve on a team of Project Managers that plan, coordinate, implement and lead Eco-Harvest projects while working collaboratively as part of the larger ESMC team and its partners.

### **KEY RESPONSIBILITIES:**

The successful candidate will:

- **Lead Eco-Harvest projects:**
  - Serve on the Project Manager team to lead and oversee project planning, coordination, implementation, oversight and tracking on cropland, rangeland and livestock management system projects.
  - Support project development with ESMC team and partners.
  - Monitor and evaluate project successes, challenges and outcomes to ensure continued enhancements to ESMC's protocols, processes, and programs and to ensure positive producer experiences.



- Manage project and client/partner relationships to ensure all needs are met, including owning and managing project schedules, facilitating client meetings, and managing client communications.
- Develop, use, and refine program materials to support projects and project partners.
- Support project partners including through trainings on program requirements, producer eligibility requirements, producer and partner roles and responsibilities.
- Support project management operational processes and project management tool development.
- Support development of technical deliverables to support ESMC team and partners/clients, including data analysis, reports and presentations.
- Coordinate with ESMC's Product Team on producer enrollment and data collection trainings and requirements.
- **Additional Responsibilities:**
  - Provide guidance and support for new Project Managers through onboarding, feedback and Project Management team support.
  - Work with the ESMC/ESMRC teams to accomplish goals and objectives of grants.
  - Contribute required documentation to track and report all ESMC/ESMRC project deliverables and technical reports.
  - Support and contribute relevant content to publications and reports of appropriate results and outcomes pursuant to specific areas of responsibility.

#### **REPORTING AND SUPERVISION**

- The role will report to the Chief Operating Officer.

#### **POSITION QUALIFICATIONS AND COMPETENCIES**

- Undergraduate degrees in agronomy, soil science, environmental science or area relevant to agricultural sector operations, ecosystem services, and natural resources management
- 3 years work experience with farmers, ranchers, and/or developing projects in the agricultural sector. Particular experience relevant to environmental, ecological and/or carbon markets is highly desired.
- Prior experience in a start-up or entrepreneurial organization or role.
- Self-starter comfortable with ambiguity who can bring a solutions mindset and approach to problem solving.
- Demonstrated excellent written and communication skills.
- Demonstrated proficiency with Microsoft Office Word, Excel, and PowerPoint software.

#### **EXPECTATIONS FOR TRAVEL**

- Occasional travel to in-person meetings, conferences, workshops or trainings is expected, likely on average 2-6 times per year.



**OUR OFFER:**

- Competitive compensation and benefits.
- Opportunities for professional development and growth.
- The chance to make a meaningful impact by contributing to environmental, economic and community sustainability in agriculture.
- Flexible work arrangements including remote work environment.

For More Information: [www.ecosystems-services-market.org](http://www.ecosystems-services-market.org)