



**Job Title: Grant Writer**

**Organization: Ecosystem Services Market Consortium (ESMC) / Ecosystem Services Market Research Consortium (ESMRC)**

**Location: Flexible/Remote**

**Position Term: Annual Contract Basis; FTE**

**About Us:** ESMC/ESMRC is a pioneering non-profit, member-based consortium dedicated to promoting and quantifying on-farm environmental benefits achieved through the transition to regenerative agricultural systems. Our groundbreaking Eco-Harvest program, backed by our advanced measurement, reporting, and verification (MRV) platform, collaborates with a diverse array of agricultural and value chain partners. Our focus areas include carbon sequestration, reducing greenhouse gas emissions, water conservation, and promoting biodiversity. These efforts contribute to global objectives such as Net Zero targets, SBTi, SBTn, and the SDG2030 goals.

**Job Summary:** We are seeking an experienced Grant Writer to join our dynamic team. This role will be instrumental in identifying, developing, and managing grant applications, ensuring compliance with grant requirements, and fostering relationships with potential funders.

**Key Responsibilities:**

1. Identify, research, and analyze grant opportunities that align with the mission and needs of ESMC/ESMRC.
2. Write, edit, and submit compelling and high-quality grant proposals, ensuring adherence to funder guidelines and requirements.
3. Understand and fulfill all requirements of grant development and submission in a timely manner.
4. Collaborate with internal teams to gather necessary information for grant applications and to ensure successful outcomes.
5. Manage awarded grants, ensuring compliance with grant requirements, monitoring budgets, and preparing narrative and financial reports.
6. Develop supporting documents and operational processes to facilitate successful grant applications and management.
7. Maintain and update the organization's donor database and records.
8. Foster relationships with potential funders and other stakeholders.
9. Collaborate with ESMC's leadership team in strategic planning and budgeting initiatives related to grants and fundraising.



**Required Skills & Experience:**

1. Bachelor's degree in a related field; Master's degree preferred.
2. Minimum of 5 years of experience in grant writing, with a strong track record of securing significant funding.
3. Exceptional writing, communication, and presentation skills.
4. Proven project management skills, with an ability to manage multiple projects and meet deadlines.
5. Experience in fundraising strategy and implementation.
6. Experience working in the non-profit sector, preferably with a focus on environmental initiatives and agriculture.
7. Familiarity with donor databases and grant tracking systems.

**Our Offer:**

1. Competitive compensation.
2. Opportunities for professional development and growth.
3. The chance to make a meaningful impact by contributing to environmental sustainability in agriculture.
4. Flexible work arrangements.

ESMC/ESMRC is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

**How to Apply:** Please submit your resume, cover letter, and two grant writing samples to [info@ecosystems-services-market.org](mailto:info@ecosystems-services-market.org).

**Closing Date:** Position posting will remain open until filled. Applicants will be considered on a rolling basis.

For More Information: [www.ecosystems-services-market.org](http://www.ecosystems-services-market.org)

**Reporting and Supervision:**

- The contractor role will report to the ESMC/ESMRC Executive Director. Alignment and engagement with ESMC's Chief Product and Business Officer, Chief Scientist, and Finance Director will also be required.

**Expectations for Travel:**

- Occasional travel to team in-person meetings, conferences, workshops or trainings is expected, likely on average 2-4 times per year.